

THERE IS A WAY TO DO IT BETTER
FIND IT !
THOMAS A. EDISON



IS YOUR BUSSINESS A DESTINATION



GLOBAL MARKETS INFLUENCE OUR BUSSINESS TRAVEL AND GET A FRESH PERSPECTIVE



BLOW AWAY MINDS DON'T MEET EXPECTATIONS



PRICE IS / SHOULD BE A NON ISSUE



CULTIVATE EMPLOYEE INVOLVEMENT



MEET YOU CUSTOMERS ON THEIR TURF LEAVE YOUR OFFICE



LOGISTICS ANYWHERE ANYDAY ANY TIME



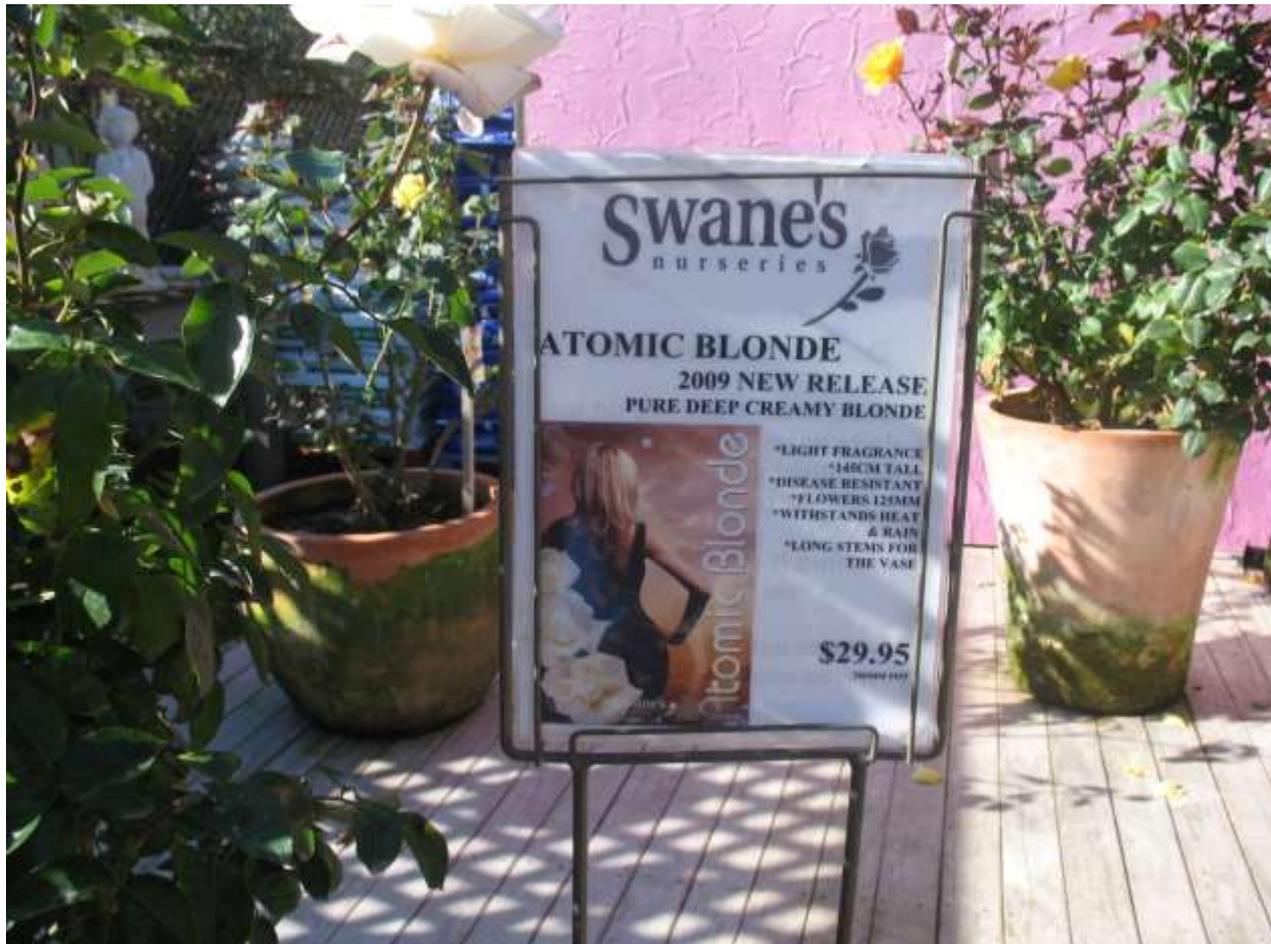
PURSUE NEW PLANTS



WHAT'S THE ATMOSPHERE IN YOUR BUSINESS LIKE



IMPROVE YOUR PRODUCT TO GET CUSTOMERS INTERESTED



DIVERSITY KEEPS YOUR COMPANY RELEVANT



YOUR BUSSINESS MUST BE AN ENVIROMENTAL STEWARD



**BE NIMBLE ,ENTREPENEURAL
AGGRESSIVE AND LISTEN TO CHANGE**



SYSTEMS RUN A COMPANY NOT PEOPLE



The retail garden centre is the most difficult place for the customer to make a decision



LEADERS GIVE DIRECTION



LEADERS HOLD THEMSELVES ACCOUNTABLE



LEADERS REWARD STAFF



PRAISE OFTEN



CORRECT QUICKLY



GET AWAY TO WORK ON YOUR BUSSINESS



LEARN FROM TRYING TIMES OR DO YOU OVERPLANT AGAIN



VISUAL INSTRUCTION SHEETS



MEASURE EVERYTHING HOW MUCH,
HOW LONG, HOW FAST, HOW
EFFECTIVE



ASK WHY ALL THE TIME



INCREMENTAL CONTINUOUS IMPROVEMENT



PLAN AHEAD



TRY SOMETHING NEW



DON'T KNOCK TILL YOU'VE TRIED IT



MASTER THE BASICS



HAPPY PLANTS HAPPY CUSTOMERS HAPPY BUSSINESS



DON'T FIND FAULT FIND A REMEDY



PLANTS DON'T WANT BIRTHDAYS



WALK YOUR NURSERY SHOW SOME LOVE



GROW YOUR BUSSINESS AS WELL AS GROW YOUR PLANTS



LABELLING



SOME FOOD TO EAT



SOME PLACES TO SEE



THANK YOU IPPTS SOUTH AFRICA

